Wealth Planning Expert
with the Sole Aim to
Protect and Preserve Your Legacy

www.sphereprivate.com

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SPHERE
PRIVATE

Beyond Business We Build Relationships and Protect What Matters Most to Our Clients.

SPHERE PRIVATE

Our Values

Exclusive Coverage for High Net Worth Individuals

Protecting significant wealth requires customised and tailored solutions that align with the unique needs of our clients.

Bespoke Life Insurance Based Wealth Planning

We specialise in providing our clients with bespoke life insurance based wealth planning solutions and carefully customize them to each individual client.

Customized Private Wealth Solutions

We stand shoulder to shoulder with our clients and help them customize appropriate wealth planning solutions. Our experienced team assists and works with our clients to tackle complexities and challenges unique to them.

20+
Years of Experience

500+
Clients

500+
Cross Border Transactions

About Sphere Private

A leader in personalized estate planning, Sphere Private has been delivering tailored solutions for it's clients globally. We continue to leverage our expertise to advise on solutions and strategies that safeguards the wealth and legacy of our clients.

Commitment. Protection. For life.

While nobody can predict the future, you can certainly prepare for it — with Sphere's unwavering commitment, protection, and partnership for life.

With it's proven expertise, Sphere Private has become the trusted partner of choice for the world's most respected private banks, family offices, law firms, and tax advisors.

By providing access to globally sourced life insurance solutions, we empower you to safeguard your wealth, protect your legacy, and create enduring security for the people you love — today and for the future generations to come.

We advise on **industry leading life insurance solutions**

With a global footprint across Africa, Asia, Europe, and the Middle East. Our seasoned insurance professionals are distinguished by their unwavering commitment to performance, results, and innovation.

What We Do

At Sphere Private, we understand that every client's journey is unique.

We craft bespoke life insurance strategies that align seamlessly with your wealth management objectives, protect your legacy, and provide long-term financial security for you and your loved ones.

Brokerage Services – High Net Worth Life Insurance

Trusted advisers to families, family offices, and corporates.

We provide specialist brokerage and advisory services in relation to high-value life insurance for individuals, families, and their advisers. Our approach combines discretion, technical expertise, and access to leading international insurers.

Tailored Protection and Liquidity Planning

Life insurance is a key component for wealth preservation, estate liquidity, and intergenerational planning. We advise clients on structuring and sourcing life insurance that aligns with their broader financial and estate planning requirement, including:

- Estate and inheritance tax liquidity solutions
- Business continuity and shareholder protection
- Premium financing and collateral arrangements
- Cross-border and multi-jurisdictional structuring

Brokerage Services – High Net Worth Life Insurance

Advising Family Offices and Corporates

We act as an independent partner to family offices, corporates, and businesses, advising on the use of life insurance in wealth transfer, key-person protection, succession planning, and executive benefit structures. Our services include:

- Structuring and placement of key-person and shareholder protection
- Executive and partner benefit arrangements
- Group or portfolio-based insurance solutions
- Integration of insurance within wider investment, tax, and estate planning

Whether supporting a single-family office, a multi-generational enterprise, or a corporate group, our advice is objective, discreet, and strategically aligned with your long-term objectives.

Independent Placement and Market Access

We work across the global insurance market to identify suitable carriers, negotiate terms, and secure optimal coverage tailored to each client's needs. Our role is to act solely in the client's interest — ensuring transparency, confidentiality, and competitive outcomes.

Collaboration with Professional Advisers

We work closely with private banks, trustees, legal counsel, and tax advisers to ensure that each policy is properly structured and harmonised with the client's overall planning framework. Our relationships are built on trust, confidentiality, and consistent delivery.

Personal and Family Needs

Sphere Private operates across multiple regions, with a team of seasoned insurance and wealth planning professionals dedicated to serving the unique needs of high net worth clients and their families. Our expertise, commitment, and personalized approach set us apart in delivering exceptional solutions globally.

Asset Diversification

We design tailored diversification strategies that balance risk and reward, ensuring your wealth remains protected and positioned for sustainable growth.

Family Security

Our tailored life insurance solutions provide financial security, stability, and peace of mind — ensuring your loved ones are cared for today and well into the future.

Cross-border Planning

Sphere Private specializes in creating seamless, compliant solutions that protect wealth, optimize tax efficiency, and ensure smooth wealth transfer.

Inheritance Equalisation

Sphere Private offers tailored inheritance equalisation strategies to ensure a fair and harmonious distribution of wealth among heirs.

Retirement Planning

By combining security, stability, and flexibility, we ensure you can enjoy the lifestyle you envision while protecting your wealth and providing for future generations.

Tax Planning

Sphere Private provides bespoke inheritance tax planning solutions to help you preserve wealth and maximize the legacy passed on to future generations

Corporate Finance Advisory

Trusted advisers to founders, investors, and management teams.

We provide discreet, relationship-driven corporate finance advice to businesses and shareholders. Our focus is on helping clients raise capital, execute transactions, and achieve their strategic and financial objectives with clarity, precision, and integrity.

Independent and Aligned

As an independent advisory firm, we are free from institutional conflicts and entirely aligned with our clients' interests. We value long-term relationships built on trust, discretion, and results.

Transaction Services

We advise clients across the full transaction lifecycle, providing hands-on support and independent judgment. Our transaction experience includes

- Mergers and acquisitions (buy-side and sell-side)
- Management buyouts and buy-ins
- Joint ventures and strategic partnerships
- Business disposals and divestments
- Valuation analysis and financial modelling

Our partner-led approach ensures each transaction benefits from senior attention and practical insight, focused on achieving the best possible outcome for our clients.

Capital Raising

We assist clients in securing the right form of capital to support growth, acquisitions, or restructuring. Our team advises on and arranges:

- Private equity and venture capital investments
- Growth and expansion capital
- Debt and hybrid financing structures
- Strategic and institutional placements

We guide clients through every stage of the process — from preparation and investor engagement to negotiation and completion — ensuring transactions are executed efficiently and

Our People

Our experienced team assists and work with clients to provide solutions and tackle complexities and challenges unique to them.

At Sphere Private, our people are our greatest strength. With deep industry expertise and global experience, our team works closely with clients to navigate the complexities of wealth, legacy, and protection.

Imran Khan

Founder & Managing Director

Imran Khan is a seasoned expert in private wealth planning and jumbo life insurance solutions, with over 10 years of experience advising ultra high net worth individuals (UHNWIs), families, and family offices across multiple jurisdictions. With a deep understanding of global wealth structuring, legacy planning, and asset protection, Imran is recognized for delivering highly customized strategies that align with clients personal, business, and multigenerational goals.

Throughout his career, Imran has worked closely with private banks, trust companies, and legal advisors to design and implement sophisticated structures involving international trusts, foundations, holding companies, and life insurance-based estate equalization plans. His expertise includes:

- Life insurance for estate liquidity and succession planning
- Cross-border wealth transfer and tax mitigation strategies
- Pre-immigration and expatriation planning
- Business continuity and key-person insurance for family enterprises
- Family and corporate governance

Imran holds specialist accreditations in wealth planning and international insurance advisory and is a trusted advisor to clients across the Asia, Europe, Middle East and UK. Known for discretion, technical proficiency, and strategic insight, he has built enduring relationships with UHNW families seeking to preserve and grow their legacies in an increasingly complex regulatory environment.

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Salah Mattoo

General Counsel, Head of Compliance and Operations

Salah Mattoo is an experienced international lawyer and accomplished executive, currently serving as General Counsel and Head of Compliance. He specialises in dispute resolution, corporate and commercial transactions, regulatory compliance, and internal and external investigations across multiple jurisdictions.

Salah has acted in a range of high-profile international arbitration and cross-border litigation matters, representing corporate clients, sovereigns, and institutions in complex, high-stakes disputes. Salah's background includes advisory and leadership roles in sectors such as insurance, private equity, financial services, defence, commodities, energy, technology, and infrastructure.

In addition to his disputes practice, Salah has led the design and implementation of robust compliance programs aligned with international best practices, including AML, anti-bribery, sanctions, data privacy, ESG, and whistleblower frameworks. Salah regularly advises executive teams and boards on legal risk management, governance structures, and regulatory strategy.

With a strong track record in both contentious and transactional matters, Salah combines legal precision with strategic insight to support businesses navigating regulatory complexity and international growth. Salah is qualified in England & Wales, DIFC and ADGM. He has acted as lead counsel in international commercial courts, as well as in many international arbitrations seated in the leading arbitration centers, including Abu Dhabi, Dubai, Geneva, Hong Kong, London, New York, Paris, Riyadh, Singapore, Stockholm, Tokyo, Vienna, Washington and Zurich.

Salah holds a B.A. from University of California, Berkeley and an L.L.B and L.L.M. from The London School of Economics and Political Science

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